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SECURITIES AND LACTIANGE COMMISSION Washington, D.C. 20549

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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

RECEIVED

SEC FILE NUMBER

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a 5 Thereunder

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^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

Ι, _	J	Jerry Cline , swear (or af	firm) that, to the best of
my	kno	knowledge and belief the accompanying financial statement and supporting schedules pertaining	ng to the firm of
·		Capital Securities of America, Inc.	, as
of			· · · · · · · · · · · · · · · · · · ·
		ther the company nor any partner, proprietor, principal officer or director has any proprietary	
			interest in any account
cla	SSITIE	ssified solely as that of a customer, except as follows:	
			
			\mathbf{A}
		Signature	<u>U</u>
		Signature	
		President	
		Title	
	•	Notary Public	
Th	is ret	s report ** contains (check all applicable boxes):	
X		(a) Facing Page.	
$\overline{\mathbf{x}}$	٠,	(b) Statement of Financial Condition.	
		(c) Statement of Income (Loss).	
		(d) Statement of Changes in Financial Condition.	'
X []		(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
X		(g) Computation of Net Capital.	
X		(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
$\overline{\mathbf{x}}$		(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	
X	(j)	(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital U	
		Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15	
Ц	(K)	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition w	ith respect to methods of
X	a)	consolidation. (1) An Oath or Affirmation.	,
	• •	(n) A copy of the SIPC Supplemental Report.	
$\overline{\mathbf{x}}$		(n) A report describing any material inadequacies found to exist or found to have existed since the	e date of the previous audit.
	• /		

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements September 30, 2002 and 2001

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MOORE STEPHENS APPLE

Certified Public Accountants

29550 Detroit Road Cleveland, Ohio 44145 Telephone: 440/871-8288 Fax: 440/871-6452 1540 West Market Street Akron, Ohio 44313 Telephone: 330/867-7350 Fax: 330/867-8866

Report of Independent Certified Public Accountants

To the Board of Directors and Stockholders Capital Securities of America, Inc.

We have audited the accompanying balance sheets of Capital Securities of America, Inc. (an S-Corporation) as of September 30, 2002 and 2001, and the related statements of income, changes in stockholders' equity, changes in subordinated borrowings, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Capital Securities of America, Inc. as of September 30, 2002 and 2001, and the results of its operations, changes in stockholders' equity and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Moore Stephens Apple

Akron, Ohio November 7, 2002

	September 30,	2002	2001
ASSETS		•	
CURRENT ASSETS			
Cash		\$ 439,512	\$ 292,949
Investments	,	191,540	176,885
Commissions receivable		13,084	10,846
Notes receivable		31,040	51,150
Accounts receivable - other		209,344	186,646
Prepaid expenses		23,501	27,516
Total current assets	•	908,021	745,992_
		·	•
PROPERTY AND EQUIPMENT	,		
Furniture and fixtures		160,217	160,217
Less accumulated depreciation		134,781	121,562
		25,436	38,655
OTHER ASSETS			
Notes receivable		16,949	33,899
Deposit with clearing agent		100,000	•
Other deposits		3,668	
Total other assets		120,617	137,567
		\$ 1,054,074	\$ 922,214
•			

			2002		2001
LIABILITIES		•			
CURRENT LIABILITIES					
Commissions payable		\$	118,384	\$	119,901
Accounts payable	٠.,	•	159,587	Ť	163,507
Accrued payroll taxes			12,704		14,098
Deferred revenue			1,399		2,827
Pension payable			13,262		13,803
					
Total current liabilities	•	·	305,336		314,136
				•	
					•
•	•				
STOCKHOLDERS' EQUITY				•	
Common stock - authorized					
750 shares of no par value; issued		•			
and outstanding 210.5 shares		-	106,250		106,250
Additional paid-in capital			543,750		543,750
Retained earnings (deficit)			98,738		(41,922)
			•		ur V
TOTAL STOCKHOLDERS' EQUITY	•	 .	748,738		608,078
		\$	1,054,074	\$	922,214

STATEMENTS OF INCOME

Year Ended September 30	, <u></u>	2002	 2001
			. •
REVENUES			
Commissions earned	\$	3,342,263	\$ 3,609,723
Miscellaneous income		186,279	102,454
Interest income		20,969	 34,458
Total revenue		3,549,511	 3,746,635
PERATING EXPENSES			
Commissions		2,175,241	2,367,542
Exchange and clearance fees		305,086	403,036
Employee compensation and benefits		429,929	492,361
Communications and data processing		127,169	192,784
Regulatory fees and expenses		11,205	45,501
Occupancy		114,970	121,564
Other expenses		244,426	 271,273
Total operating expenses		3,408,026	 3,894,061
		• .	·
			٠
NET EARNINGS (LOSS)	\$	141,485	\$ (147,426)

STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Year Ended September 30,		2002		2001
Common stock - End of	year	<u>\$</u>	106,250	\$	106,250
Additional paid-in capita	l - end of year	\$	543,750	\$.	543,750
Retained earnings - begi	nning of year	\$	(41,922)	\$	123,053
Net income (loss) for the	year		141,485		(147,426)
Distribution to stockholde	ers	, 	(825)		(17,549)
Retained Earnings - End	d of year	\$	98,738	\$	(41,922)
Total Stockholders' Equ	ity	\$	748,738	\$	608,078

STATEMENTS OF CASH FLOWS

Year Ended September 30,	2002	2001
Cash flows from operating activities		
Net Income (loss)	\$ 141,485	\$ (147,426)
Adjustments to reconcile net income (loss) to net cash		
provided by (used in) operating activities		
Depreciation and amortization	13,219	15,174
(Gain) on disposal of assets	-	(8,172)
Changes in assets and liabilities that increase		
(decrease) cash flow from operations		•
Accounts receivable	(24,936)	(166,500)
Prepaid expenses	4,015	(4,800)
Commissions payable	(1,517)	(93,565)
Accounts payable	(3,920)	141,668
Pension payable	(541)	(3,708)
Accrued expenses	(1,394)	(3,107)
Deferred revenue	(1,428)	(683)
Total adjustments	(16,502)	(123,693)
Net cash provided by (used in) operating activities	124,983	(271,119)
Cash flow from investing activities		
Loans to employees	(2,000)	(21,000)
Repayment of employee loans	39,060	29,950
Proceeds from sale of assets	•	8,172
Net cash provided by investing activities	37,060	17,122
Cash flow from financing activities		
Distribution to stockholders	(825)	(17,549)
Net cash used in financing activities	(825)	(17,549)
Net increase (decrease) in cash	161,218	(271,546)
Cash and equivalents, beginning of year	469,834	741,380
Cash and equivalents, end of year	\$ 631,052	\$ 469,834

September 30, 2002 and 2001

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Capital Securities of America, Inc. (the Company) is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity.

1. Business Activity

The Company is a registered broker/dealer with the National Association of Securities Dealers, Inc. The Company clears all of its exchange listed and over the counter security transactions through Pershing, Inc. on a fully disclosed basis.

2. Revenue and Cost Recognition

The Company recognizes commission income and expenses on a settlement date basis.

3. Property and Equipment

Furniture and equipment is stated at cost, with depreciation recorded based on the accelerated methods over the useful life of the furniture and equipment, as allowed for income tax reporting purposes. Use of these methods do not differ materially from generally accepted accounting principles.

4. Organization Costs

Organization costs are capitalized and are being amortized on the straight-line method over five years.

5. Income Taxes — Subchapter S Corporation

The Company, with consent of its stockholders, has elected under Subchapter S of the Internal Revenue Code to be treated substantially as a partnership, instead of a corporation, for income tax purposes. As a result, the stockholders will report their shares of corporate federal taxable income on their individual tax returns. Accordingly, no provision is made for federal income taxes in the financial statements of the Company.

September 30, 2002 and 2001

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

6. Accounts Receivable

Accounts receivable are shown at their net realizable value. Uncollectible accounts receivable are charged to operations during the period they are determined to be uncollectible.

7. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE B - CASH DEPOSITS

The Company is required to maintain on deposit with Pershing, Inc. \$100,000 for the purpose of protecting Pershing, Inc. from any losses in regard to the clearing of security transactions on behalf of the Company's customers. This amount is required to be left on deposit as long as the Company clears security transactions through Pershing, Inc.

NOTE C - FINANCIAL INSTRUMENTS - CONCENTRATIONS OF CREDIT RISK

The Company maintains its cash balances in one financial institution located in Hartville, Ohio. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000.

NOTE D - PENSION PLAN

Effective April 15, 1996, the Company adopted a SARSEP plan. The plan covers full-time employees who have reached the age of 21 and have completed one year of service. The Company is required to match the employee's contribution on a dollar for dollar basis up to 3% of eligible compensation. The Company made contributions of \$16,722 and \$19,587 to the plan during the years ended September 30, 2002 and 2001, respectively.

September 30, 2002 and 2001

NOTE E - LEASES AND RELATED PARTY TRANSACTIONS

The Company is obligated under operating leases for various office equipment and quotational services for periods of one to three years.

Total rent expense under these operating leases amounted to \$4,062 for the years ended September 30, 2002 and 2001.

The Company leases four office locations under operating lease agreements. Two of these leases are with related parties, both of which are year to year leases and require monthly payments of \$2,000 each. Beginning in September 2002, a portion of one location was leased to an unrelated party for \$1,600 per month.

The other leases require monthly payments of \$3,667 and \$1,400 respectively. The first lease expires in November 2002 and the other lease is month to month.

Total rent expense for office space amounted to \$105,212 and \$110,080 for the years ended September 30, 2002 and 2001, respectively.

NOTE F - STOCKHOLDER STOCK REDEMPTION

The stockholders are all party to a stock redemption agreement which limits the stockholders' ability to transfer their shares to someone outside the Company. Although, the Company is not required to repurchase any outstanding shares, it does have a right of first refusal under the agreement.

NOTE G - NOTES RECEIVABLE - EMPLOYEES

The Company entered into loan agreements with employees during the years ended September 30, 2002 and 2001. These loan agreements range from three to five years and included interest from 7% to 9% per annum. The principal and interest are to be forgiven over the life of the loans as long as the employees remain with the Company. The amount of principal to be forgiven or repaid over the next two years are as follows:

2003	\$ 31,040
2004	16,949
	\$ 47,989

NOTES TO THE FINANCIAL STATEMENTS

September 30, 2002 and 2001

NOTE H - COMMITMENTS AND CONTINGENCIES

In accordance with Rule 15c3-1 of the Securities and Exchange Act of 1934, the Company is required to maintain minimum net capital of the greater of \$100,000 or 6 2/3% of its aggregate indebtedness as defined by Rule 15c3-1. The Company was in compliance with this rule at September 30, 2002 and 2001.

SUPPLEMENTARY INFORMATION

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Certified Public Accountants

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Independent Auditors' Report on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission

To the Board of Directors and Stockholders Capital Securities of America, Inc.

We have audited the financial statements of Capital Securities of America, Inc. for the years ended September 30, 2002 and 2001, and have issued our report thereon dated November 7, 2002. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary information on the following pages is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Moore Stephens Apple

Akron, Ohio November 7, 2002

CAPITAL SECURITIES OF AMERICA, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION September 30, 2002

NET CAPITAL:		
Total Stockholders' Equity	\$	748,738
Deduct:		
Stockholders' equity not allowable for net capital		-0-
Total stockholders' equity qualified for net capital		748,738
Add:		
Liabilities subordinated to claims of general		
creditors allowable in computation of net capital		-0-
Other (deductions) or allowable credits		-0-
Total capital and allowable subordinated liabilities		748,738
Deductions and/or charges:		
Non-allowable assets		40.004
Rebates receivable		13,084
Prepaid expenses		23,501
Furniture and equipment, net		25,436
Accounts and Notes receivable		257,333
Deposits		3,668
Net Capital before haircuts	\$	323,022 425,716
Haircuts on Securities	Ψ_	423,710
Debt and other securities	٠.	12,425
Debt and other securities		12,720
Net Capital	\$	413,291
Net Capital	Ψ_	410,231
Aggregate Indebtedness	\$	305,336
Computation of Basic Net Capital Requirement		·
Minimum net capital required	\$	20,356
Minimum dollar net capital requirement	\$	100,000
Net capital requirement (greater of above)	\$	100,000
	<u> </u>	
Excess net capital	\$	313,291
Excess net capital at 1000%	\$	382,757
Ratio of aggregate indebtedness to net capital		.74 to 1
		•

CAPITAL SECURITIES OF AMERICA, INC. RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL (INCLUDED IN PART II OF FORM X-17A-5) September 30, 2002

Net capital, as reported in Compan	ny's Part II (l	Jnaudited)	
Focus report Net audit adjustments			\$ 439,388 (26,097)
Net capital, per audited statement			\$ 413,291

CAPITAL SECURITIES OF AMERICA, INC. EXEMPTIVE PROVISION UNDER RULE 15c3-3 September 30, 2002

An exemption from Rule 15c3-3 is claimed as the broker/dealer does not hold customer funds or securities. All accounts are on a fully disclosed basis.

Therefore, the schedules of "Computation for Determination of Reserve Requirements Under Rule 15c3-3" and "Information for Possession or Control Requirement Under Rule 15c3-3" are inapplicable.

MOORE STEPHENS APPLE

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Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5

To the Board of Directors and Stockholders Capital Securities of America, Inc.

In planning and performing our audit of the financial statements of Capital Securities of America, Inc. for the year ended September 30, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures including tests of such practices and procedures followed by Capital Securities of America, Inc. that we considered relevant to the objective stated in Rule 17a-5(g). We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with auditing standards generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

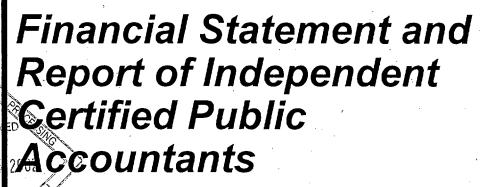
Our consideration of internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, the National Association of Security Dealers, the securities division of the states in which the Company is registered, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934 and is not intended to be and should not be used by anyone other than these specified parties.

Moore Stephens Apple

Akron, Ohio November 7, 2002



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September 30, 2002 and 2001

